

10-30-02

SINCE 1908

PHONE: (620) 473-2222 FAX: (620) 473-3112

MANUFACTURERS

P.O. BOX 1000 HUMBOLDT, KANSAS 66748-1000

To: Dennis Todd, Wear-Concepts, Inc.

I wanted to write to let you know the wear sleeve designed for the tertiary air duct thermocouple well on our #5 Kiln system has worked extremely well for our application. We were having to replace the well and thermocouple on a weekly basis and sooner in some instances on our tertiary air duct. This problem was mentioned in conversation with Cory Booz, Wear-Concept's representative for Monarch Cement, and with his and Wear-Concepts efforts designed a solution for this problem. We now get three to five months without having to change the thermocouple. We appreciate the effort by your employees in helping us solve this problem.

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Sincerely:

Kenny G. Miller

Maintenance Supervisor

The Monarch Cement Company